

August 2016

## Manulife Asset Management (Taiwan) Co. Ltd.

### Background

Manulife has presence in Taiwan through asset management operation Manulife Asset Management (Taiwan) Co. Ltd. It was licensed in 1998 and acquired by Manulife in 2008 and issues, as well as manages, independent mutual funds and discretionary trust investment business.

The company's distribution networks include banks, brokers, insurance companies and direct sales. Manulife Asset Management (Taiwan) offers a wide range of offshore fund products and is also the master agent of Manulife Global Fund, Edmond de Rothschild Fund and Henderson Horizon Fund.

Funds under management (FUM), as of 30 June 2016, were US\$1.49 billion.

### Manulife Asset Management (Taiwan) at-a-glance

<b>Senior Officials</b>	<b>Michael Huddart</b> Chairman, Manulife Asset Management, Taiwan  <b>Jim Chang</b> CEO, Manulife Asset Management, Taiwan
<b>Established</b>	1998
<b>Number of employees</b>	Approximately 83
<b>Number of offices</b>	Head office in Taipei, two branches in Taichung and Kaohsiung
<b>FUM</b>	NT\$ 47.1 billion (US\$ 1.49 billion)

### Financial Solutions

Manulife Asset Management (Taiwan) caters to client groups for retirement solutions and wealth management needs. The company has a strong record of developing forward-thinking solutions for investors' changing financial needs.

Manulife Asset Management (Taiwan) was among the first companies in the market to launch:

- Dynamic asset allocation strategy via investment-linked insurance product and mutual funds platform
- Dim Sum Bond Fund - the first of its kind and most comprehensive RMB bond product range in Taiwan
- Asia Pacific Bond Fund - new investment grade bond fund and first of its kind in Taiwan
- Asia Pacific Mid and Small Cap Fund - the first Asian mid and small-cap equity fund in Taiwan
- RMB-hedged Share Classes for Non-China-Focused funds - the first of its category in Taiwan

## Achievements

### 2016

- Bloomberg-TFF Best Fund Awards
  - Manulife Taiwan High Dividend Fund awarded Value Equities was awarded the best over 5 and 10-year in Value Equity in 2016.
  - Manulife Asia Pacific Mid and Small Cap Fund was awarded the best over 5-year in Asia Pacific (Japan included) Category in 2016.
- Morningstar Taiwan Fund Awards
  - Manulife Taiwan Dynamic Fund won in the Taiwan Equity category
- Taiwan Smart Magazine Fund Awards
  - Manulife Taiwan Dynamic Fund won in the Taiwan Equity category
- Taiwan Lipper Fund Awards 2016
  - MGF Latin America Equity Fund-AA won over 3-year in the Latin America -Emerging Market Equity category

### 2015

- Bloomberg-TFF Best Fund Awards
  - Manulife Taiwan High Dividend Fund awarded Value Equities-over 3, 5 and 10-year in Value Equity in 2015, and the best over 3 and 5-year in Domestic Categories.
  - Manulife Asia Pacific Mid and Small Cap Fund awarded the best over 3-year in Asia Pacific (Japan included) Category in 2015, and 3-year in Foreign Categories – Asia Pacific Equity Fund.
- Taiwan Lipper Fund Awards
  - Manulife Global Fund- US Special Opportunities Fund awarded best over 3-year in the USD High dividend Bond category.
- Aon Hewitt’s “Best Employers 2015”
  - Manulife Taiwan was awarded “Best Employer Taiwan 2015 “and “Best Employer for Woman 2015”.

### 2014

- Bloomberg-TFF Best Fund Awards
  - Manulife Asia Pacific Mid and Small Cap Fund awarded the best over 3-year in Foreign Categories - Asia Pacific Equity Fund.
  - Manulife Taiwan High Dividend Fund awarded the best over 3-year and 5-year in Domestic Categories - Value Equity.
- Taiwan Lipper Fund Awards
  - Manulife Asia Pacific Mid and Small Cap Fund awarded the best over 3-years in Asia Pacific Mid and Small Cap Equity category.

### 2013

- Morningstar Awards
  - Manulife Taiwan Dynamic Fund won in the Taiwan Equity category.

- Taiwan Lipper Fund Awards
  - Manulife Global Fund-US Bond Fund awarded best over 5-year in the Bond US Dollar category.

## 2012

- Asian Investor - Investment Performance Awards
  - Best in China (CNH) Market for Manulife China Dim Sum High Yield USD Denominated Bond.

## 2011

- Asia Asset Management – Best of the Best Awards
  - Winner in the Country category: Most Innovative Product (Taiwan) – China Dim Sum High Yield Bond Fund
- Bloomberg-TFF Best Fund Awards
  - MGF-US Special Opportunities Fund awarded best over 3-year in the Offshore High Yield Bond category.
  - MGF-Emerging Eastern Europe Fund awarded best over 10-year in the Emerging Eastern Europe category.

### About Manulife Asset Management Taiwan

Manulife Asset Management (Taiwan) Co. Ltd. became a member of Manulife in October 2008, providing comprehensive asset management solutions for investors, including manage independent mutual funds, discretionary portfolios, and investment Consultant Service business in Taiwan. The company's diversified distribution network covers banks, brokers, Life insurance and securities investment consultant companies, in addition to direct sales and discretionary trust investment businesses. Manulife Asset Management (Taiwan) offers a wide range of offshore fund products and is also the master agent of Manulife Global Fund, Edmond de Rothschild Fund and Henderson Horizon Fund. Manulife Asset Management (Taiwan) has the advantage of product innovation as it was named Best Fund Manager in China (CNH) Market for 2012 by Asian Investor Magazine and Manulife Asia Pacific Bond Fund and Manulife China Dim Sum USD High Yield Bond Fund was named Taiwan - Most Innovative Product by Asia Asset Management Magazine for 2009 and 2011 respectively. As of 30 June 2016, assets under management by Manulife Asset Management (Taiwan) were approximately US\$1.49 billion.

Additional information about Manulife Asset Management (Taiwan) can be found at [www.manulife-asset.com.tw](http://www.manulife-asset.com.tw).

### About Manulife Asset Management

Manulife Asset Management is the global asset management arm of Manulife, providing comprehensive asset management solutions for investors. This investment expertise extends across a broad range of public and private asset classes, as well as asset allocation solutions. As of June 30, 2016, assets under management for Manulife Asset Management were approximately US\$334 billion.

Manulife Asset Management's public markets units have investment expertise across a broad range of asset classes including public equity and fixed income, and asset allocation strategies. Offices with full investment capabilities are located in the United States, Canada, the United Kingdom, Japan, Hong Kong, Singapore, Taiwan, Indonesia, Thailand, Vietnam, Malaysia, and the Philippines. In addition, Manulife Asset Management has a joint venture asset management business in China, Manulife TEDA. The public markets units of Manulife Asset Management also provide investment management services to affiliates' retail clients through product offerings of Manulife and John Hancock. John Hancock Asset Management and Declaration Management and Research are units of Manulife Asset Management.

Additional information about Manulife Asset Management may be found at [ManulifeAM.com](http://ManulifeAM.com).

### **About Manulife**

Manulife Financial Corporation is a leading international financial services group providing forward-thinking solutions to help people with their big financial decisions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions. At the end of 2015, we had approximately 34,000 employees, 63,000 agents, and thousands of distribution partners, serving 20 million customers. At the end of June 2016, we had \$934 billion (US\$718 billion) in assets under management and administration, and in the previous 12 months we made more than \$25.4 billion in benefits, interest and other payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. Follow Manulife on Twitter @ManulifeNews or visit [www.manulife.com](http://www.manulife.com) or [www.johnhancock.com](http://www.johnhancock.com).

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