

May 2016

Manulife Malaysia

Background

Manulife Malaysia was first established in February 1963 as a branch of Bahamas-based British American Insurance Co. It became a public limited company in 1981 and changed its name to British American (Malaysia) Insurance Berhad. In 1994, the Company was renamed John Hancock Life Insurance (Berhad) to reflect our association with John Hancock Mutual Life Insurance Company in the USA. Later, the Company changed its name to Manulife Insurance (Malaysia) Berhad following the large-scale global merger between Canadian-based Manulife Financial Corporation and US-based John Hancock Financial Services Inc. in 2004. Manulife Malaysia underwent a restructuring exercise in 2008 and as of the 1st October 2008, Manulife Insurance (Malaysia) Berhad became Manulife Holdings Berhad.

Subsidiary companies under Manulife Holdings Berhad are: Manulife Insurance Berhad and Manulife Asset Management Services Berhad (formerly known as Manulife Unit Trusts Berhad). Manulife Asset Management Services Berhad was the result of the merger between Manulife Unit Trusts Berhad and Manulife Asset Management (Malaysia) Sdn Bhd. effective 2 July 2012.

In December 2013, Manulife Holdings Berhad made an acquisition of MAAKL Mutual Berhad, a successful Malaysian unit trust company. MAAKL Mutual's operations were merged into Manulife Asset Management Services Berhad in September 2014.

Manulife has 10 branches/Regional Support Centres including its head office in Kuala Lumpur, and 17 Manulife Asset Management branches.

Financial Solutions

Manulife Malaysia's core business is the provision of individual life insurance products to meet the protection and financial needs of Malaysians. Our products cover a broad range of needs, including: Life Protection, Retirement Planning, Investment, Health and Medical, Income Protection. Besides insurance, the company also provides wealth management solutions such as unit trusts and the private retirement scheme.

Some products offered are:-

ManuLink Shield – A first-of-its-kind regular premium investment-linked insurance plan that is flexible enough to keep up with changing needs and provides protection for unexpected detours in life.

Manulife Cover-Me-Again – A critical illness plan that allows a second claim after a first claim has been made. The plan also covers recurrence of up to 10 critical illnesses.

ManuMedic – A medical plan that provides comprehensive medical coverage besides offering 'As Charged Room and Board' benefit to help you manage your medical care now and also through escalating medical cost in the future.

Manulife PRS NESTEGG Series – A private retirement scheme consisting of the Manulife PRS Growth Fund, Manulife PRS Moderate Fund, Manulife PRS Conservative Fund as well as corresponding shariah-compliant funds.

Achievements



Manulife Insurance Berhad won the “Best Companies to Work for in Asia 2015” award, in the Malaysian chapter. The annual award, run by HR Asia, recognizes the company’s work-life balance philosophy, employee benefits and recognition, as well as staff development. Manulife Insurance Berhad, picking up the award for the first time, was the only life insurer to win.



Manulife Asset Management is once again a winner at The Edge-Thomson Reuters Lipper Malaysia Fund Awards 2016:

- 3-Year Best Equity Malaysia Income – Malaysia Islamic Fund Award: Manulife Investment Al-Fauzan

Corporate Social Responsibility



In March, Manulife Malaysia announced the official collaboration with PeopleGiving, a crowd-funding non-profit organization.

With this collaboration, Manulife Malaysia will be the official sponsor for PeopleGiving for the next three years with a commitment to providing annual funding.

As part of the collaboration, Manulife will be championing at least four campaigns a year and will be working very closely with PeopleGiving to increase the number of campaigns and value of fund-raising amount.

Manulife Malaysia At-a-Glance

Senior Official	Mark O'Dell Group Chief Executive Officer and Executive Director
Years in country / established date	53 years/Feb 1963
Number of offices	<ul style="list-style-type: none">• 10 Manulife Insurance Branches including Head Office Customer Service Center• 17 Manulife Asset Management Branches and Service Centres
Business units / lines	Insurance, Unit Trusts, Private Retirement Scheme, Asset Management

All information current as of May 2016 unless otherwise indicated

About Manulife

Manulife Financial Corporation is a leading international financial services group providing forward-thinking solutions to help people with their big financial decisions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions. At the end of 2015, we had approximately 34,000 employees, 63,000 agents, and thousands of distribution partners, serving 20 million customers. At the end of March 2016, we had \$904 billion (US\$697 billion) in assets under management and administration, and in the previous 12 months we made more than \$24.9 billion in benefits, interest and other payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. Follow Manulife on Twitter @ManulifeNews or visit www.manulife.com or www.johnhancock.com.

Media Contact - in Malaysia

Eza Dzul Karnain
Communications
Tel: (603) 2719 9228, Ext. 609740
Eza_DzulKarnain@manulife.com

Media Contact - in Asia

Jason Benham
Regional Communications
Tel: (852) 2510 5822
Jason_Benham@manulife.com